

# Certification Benefits

## FOR YOU:

CSI's CDT Certificate and advanced certifications – CCS, CCCA, CCPR, are recognized throughout the industry as evidence of a proven level of education, knowledge and experience in construction documents. These credentials demonstrate professional commitment, credibility and reliability to employers, colleagues and clients.

1. Learn what it takes to deliver projects on time and on budget
2. Decrease change orders
3. Understand the fundamentals of construction documentation
4. Learn to write specifications
5. Understand your authority and responsibility in a construction project
6. Develop construction documentation that keep you out of courts, and stands up if you end up there
7. Be better prepared to deal with a LEED project or to take the Architectural Registration Exams (ARE)

*"CSI's CDT Certificate helps you understand how it ties together. You give people the right information."*  
-- Cyndi Silvia, CDT

## FOR YOUR COMPANY:

The most critical resource of any organization is its people. When a firm invests in professional development of employees, it is investing in its own success. Whether you pay for your employees to study and pass CSI's certificate or certification exam, or hire certified professionals, you can:

1. Offer cost-effective professional development for your team while training them to work from one body of knowledge
2. Improve your chances of an on-time, on-budget delivery
3. Lower the number of change-orders on a project
4. Raise clients' confidence
5. Stand out from the competition
6. Strengthen staff loyalty and productivity
7. Set benchmarks for hiring and promotion
8. Develop better processes and practices
9. Better manage a LEED project
10. Increase efficiency while decreasing confusion when staff collaborate
11. Shorten the learning curve for new hires

*"As a Certified Construction Specifier I have been more effective to the firms and clients with which I have worked. In addition, many opportunities have been forwarded to me for job openings . . ."*  
-- J. Gerard Capell, CSI, CCS, AIA

CSI's Certification Program is also a cost-effective solution to professional development. For a few hundred dollars, a small firm can train an employee to lead its construction documentation process. Add on membership in your local CSI chapter, and you'll save on the Certification Program while offering your employee a continual source of education and support in their work.

A larger firm can train an entire team to operate more cohesively through CSI Certification. Companies that are considering training several employees at once should contact CSI at [education@csinet.org](mailto:education@csinet.org) and inquire about group discounts.

## FOR YOUR CUSTOMERS:

The competition for projects is increasing – stand out from the crowd. Show clients your staff is expert in every part of construction, and develop a reputation for on-time, on-budget delivery.

1. Become a trusted resource for clients
2. Improve your chances of an on-time, on-budget delivery
3. Lower the number of change-orders on a project

*"CSI Certification can mean the difference between being looked upon as a salesperson versus a confident expert in your field."*  
-- Tony Bartorillo, CSI, CCPR